



TAKING ACTION:

The Entrepreneurial Mindset

Read the e-book [The Entrepreneurial Mindset](#) and then complete this worksheet.

Do you have an entrepreneurial mindset?

- ☐ Are you curious, creative, and willing to adapt?
- ☐ Are you confident enough to experiment and try new things?
- ☐ Are you humble enough to listen to others?
- ☐ Are you willing to learn from your mistakes?

How will you develop your entrepreneurial skillset?

- ☐ Share your idea with at least 5 people and listen to their feedback. Take notes. What changes might you make based on their ideas?
- ☐ Look back on a mistake you've made in the past. What did you learn? How could you have changed your approach (i.e., pivoted) to do better? Did you?

How will you build your network?

- ☐ Look through your phone contacts and start a list of people who could be helpful.
- ☐ Reach out to at least 5 new individuals you think might be helpful. Remember to include a personal note about why you'd like to connect and share what value they might get out of the connection.
- ☐ Who is on your dream team? Are you a Builder, a Connector, or an Artist? What roles are the people on your dream team?

Are you ready for your entrepreneurial journey?

- ☐ Do you have a problem that you feel compelled to solve?
- ☐ What is that problem? How would you describe it in a sentence or two?
- ☐ Can you see yourself caring about this problem for the next 10 years? Why?
- ☐ Do you have a deep understanding of your problem, or a path for gaining that understanding? Make a list of what you know and everything you still need to learn.
- ☐ Make a list of people you know who are/have been affected by the problem. What is the segment this problem impacts?
- ☐ Are you genuinely interested in helping this group of people? Why?